Mid-Atlantic
Custom Builders

ALL NEW. ALL YOU.







CLIENT WELCOME PACKAGE

www.midatlanticbuilders.com

EQUAL HOUSING OPPORTUNITY

Welcome.



Thank you for choosing Mid-Atlantic Custom Builders to bring your vision to life. As a family owned business, we take great pride in the work we do and the relationships we build with our clients. Our core values (integrity, reliability, respect for others, and commitment to excellence) are at the heart of everything we do. We believe in open communication, attention to detail, and delivering homes that stand the test of time.

From the moment you engage with us, you can expect clear guidance, a quality home, and a team that genuinely cares about you and your dream. We're committed to making the process as smooth and stress free as possible, from start to finish.

Again, thank you for trusting us to bring your project to life. We look forward to working with you!

Warm regards,

Jeff Starkweather
Vice President | Mid-Atlantic Custom Builders



About Us

Mid-Atlantic Custom Builders has constructed over 100 award-winning custom homes across some of the most sought-after neighborhoods in Bethesda, Chevy Chase, and Potomac. The division oversees all in-fill development, sourcing of new properties, coordination of permits and approvals, demolitions, and relationships with homeowners, real estate agents, and the communities served.

Since 1979, Mid-Atlantic Builders has been passionate about transforming homes into stunning, functional spaces that perfectly align with our clients' vision.

Our team is committed to excellence, ensuring every project, regardless of size or complexity, is delivered to the highest standard.





Get to Know Us



JEFF STARKWEATHER

Vice President
Licensed Associate Broker
in Maryland
Mid-Atlantic Builders Realty, Inc.



JOE KORZENIOWSKI

Sales and Marketing
Licensed Realtor in Maryland
Mid-Atlantic Builders Realty, Inc.



JOHN LAVERY

Sales and Marketing
Licensed Broker in Maryland
Mid-Atlantic Builders Realty, Inc.



WENDY SHAPIRO

Lead Designer



WESLEY LI

Senior CAD Drafter



TIM GANSKE

Personal Builder



COREY GAQUIN

Personal Builder



ANDREA L. RUBINFELD

Co-President &
Chief Strategy Officer



MICHAEL RUBINFELD

Co-President &
Chief Operating Officer



What We Do

1

BUILD & SELL LUXURY HOMES

We purchase and build on homesites in select, sought-after neighborhoods in Bethesda, Chevy Chase, and Potomac.

We take the time to design award-winning and functional luxury homes. Not only do we have ready to move in homes, but we accommodate personalization of the home during the construction process.

2

BUILD A CUSTOM HOME

Many of our homeowners elect to build a custom home on a property they own, have us assist in finding land, or build on one of our lots.

We develop and help share your ideas with our in-house architecture team or by working with the architect of your choice.

Mid-Atlantic Custom Builders has decades of experience navigating the complexities of permitting, regulations, selections, and project management.

We focus our expertise on curating a process built on trust and transparency and work together to make your dream a reality.

3

WE BUY LAND

If you have a vacant lot or home that might be a candidate for a new home, we would love to hear from you!

Our Process



Here are the steps to getting your project underway.

☐ 01

INTRODUCTION

The first thing we do it talk about your wishes!
Tell us about your ideal home, where you want to live, and your budget.

☐ 02

DISCOVERY PROCESS

Bring your ideas, inspiration gallery, and energy to this meeting as the project beings to take shape!

☐ 03

DESIGN

After we have a direction, we can dive into the details of the project. This phase involves land evaluation, architectural design and selections. We facilitate open lines of communication to ensure what is being designed fits your wishes and budget.
This can take a few weeks and a few cups of coffee but stay with us!

☐ 04

CONSTRUCTION AGREEMENT

After we have executed the construction agreement, we are ready to officially start the process! We use a project management system called Buildertrend to help us along the way.
The program manages selections, scheduling, and other important critical path elements.

☐ 05

START SELECTIONS

You will work personally with our lead designer and begin personalizing your home. We have experience with this and will help guide you step by step. This is the time when a house becomes YOUR HOME.

☐ 06

BUILD YOUR CUSTOM HOME

We are finally here! We are ready to begin construction. Communication, transparency, and onsite meetings accompany the construction of your home and we are with you every step of the way. Building a home is one of the most important decisions you will make in your lifetime, and we are honored to be a part of that decision.

Timeline

We understand that staying on schedule is crucial to your peace of mind.
Here's a general overview of what you can expect:

01 INITIAL PLANNING & PERMIT APPROVALS
Estimated Time: 3 Months

02 SITE PREP/DEMO & FOUNDATION
Estimated Time: 1 Month

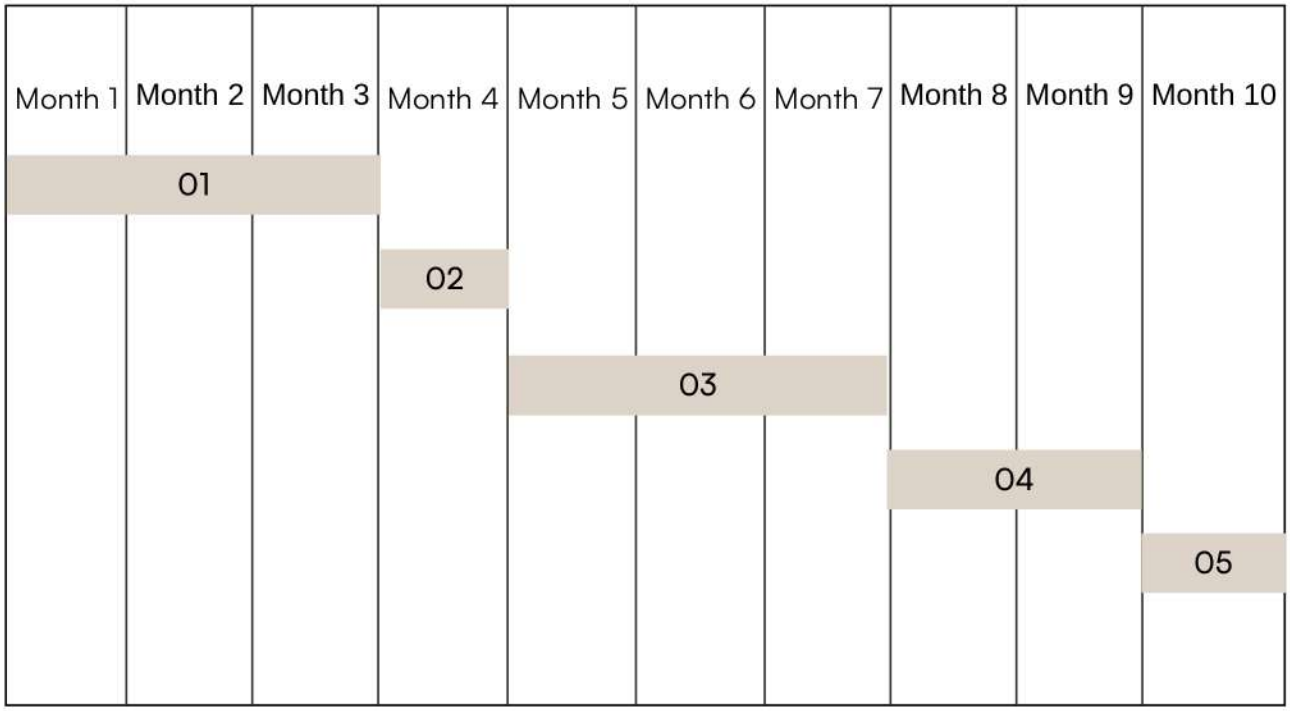
03 FRAMING & MAJOR TRADES
Estimated Time: 3 Months

04 DRYWALL & INTERIOR TRADES
Estimated Time: 2 Months

05 FINAL INSPECTION & COMPLETION
Estimated Time: 1 Month



Project Schedule



Next Steps

CONTACT US

If you are interested in working with us, send us a message or give us a call.

STAY CONNECTED

Follow us on social media for updates & inspiration. See our portfolio on Houzz.

We're looking forward to starting this journey with you.

MidAtlanticBuilders.com

midatlanticcustombuildersllc

houzz Visit Our Finished Home Portfolio →

Contact Joe and John to get started!

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